



**Being
Essential®**
Who
is
Who



Irini Andrioti

Facilitator, Trainer, Coach
and Mentor

About me

As a Project Coach, Irini focuses on the Human Capital development by delivering training and consulting services. She has a financial and broader business academic background which is sculpted during more than 25 years of work mainly in the consulting industry.

Education

Human Resources Management & Administration|
Kapodistrian University of Athens
SME Management| American College of Athens
Accounting| Hellenic Productivity Centre

Certifications & Seminars

Early Warning Mentor | Athens Chamber of Commerce
Certified Trainer for Adults | National organization for the
Certification of Qualifications & Vocational Guidance
Project Management Professional (PMP) | Project
Management Institute
Global Career Development Facilitator | Centre of
Credentialing & Education
Consulting & Mentoring, Certificate of Specialization |
Vellum-Global ES
Certificate in Coaching , AC Accredited | NKUA
Lifelong Career Management & Skills Development |
·EOPPEP & AUP
«Leadership with Emotional Intelligence», G. Kalogerakis |
E.E.Δ.Ε.
«Change Management», John P. Kotter | Organized by
AUEB
Application and Interpretation Psychometric Tools |
Orientum

Experience

The study of human behavior and her extensive professional experience in various fields and diverse roles of responsibility, enabled her to elicit the expectations of employers, to reveal the potential of employees and respond promptly and accurately in every project she undertakes.

The provided Education services cover the areas of Project Management and Soft Skills, such as: Communication, Relationship & Conflict Management, Motivation, Performance Assessment, Change Management, Negotiations. To date has provided more than 3,000 hours of live or on-line training to: ACE training - Cyprus, AirOtel, Bodossakis Foundation, Corallia, EuroBank Leasing, Hewlett Packard, Law Library, Municipality of Athens, OTEglobe, Piraeus Bank, Water Supply and Sewerage Company E.YD.AP., Stoiximan, ThinkDigital TravelPlanet24, TUV Austria, Vitex, Vodafone and others.

Moreover, combining both academic fields and accumulated experience, she undertakes as a Project Coach, the entire range of tasks required for the successful completion of Projects: submitting a proposal for funding, project staffing, motivation & team building activities, monitoring, progress reporting, lessons learned sessions and capacity building.

During her spare time, she enjoys coordinating the project "family band" where each member plays his own instrument and herself, saxophone.