



**Being
Essential®**
Who
is
Who



Nikos Katsiantonis

Entrepreneur, Trainer,
Speakers Coach

About me

Entrepreneur, Trainer, Speakers Coach in that order. Drawing upon his entrepreneurial experience (built and scaled his company to 35+ people in 6 years), his previous training experience (Kotsovolos, Eurobank, RE/MAX, Keller Williams Greece, etc.), and his C-level Speakers Coaching background (TEDxAthens), Nikos empowers individuals and teams to cultivate their presentation, leadership and selling skills, enabling them to drive impactful outcomes.

Education

Bachelor of Management Science & Technology | Athens
University of Economics and Business | Graduated with
honors

Certifications & Seminars

Leverage: Identify, develop & lead your talent bench |
Keller Williams
Hacking Public Speaking | David Nihill
Master PowerPoint | Andrew Pach
Sales Power | Tom Ferry
Business by Design | Tom Ferry
Sell it Like Serhant | Ryan Serhant
Broker Profit Machine | Jon Cheplak

Experience

Nikos is a dynamic entrepreneur and corporate trainer, with expertise in presentation skills.

He has successfully led his business to scale up from 3 to 35 professionals in a short period of time. As a Sales Coach he enabled his team to charge premium rates while maintaining their position as No.1 in Growth nationwide. Additionally, Nikos's commitment to nurturing his team through feedback, goal setting, accountability, and personal & professional development has been instrumental in fostering a high-performing and motivated workforce.

Nikos's impact extends beyond his business endeavors. He has delivered 150+ training sessions to 5,000+ individuals in Greece, France, Portugal, and Albania. Through his engaging delivery style and mastery of public speaking, he captivates audiences, leaving a lasting impression on participants' personal and professional development.

Moreover, Nikos has been the Speakers Coach of TEDxAthens for the past 5 years. During this time, he has had the privilege of coaching prominent figures, including a 2x Pulitzer Award-Winning Journalist, the CEO of the first EdTech unicorn, the CEO of the biggest European Fund of Funds VC, and the Co-Founder & President of a 50-million-revenue startup. Nikos's mentorship has played a pivotal role in shaping powerful and compelling TEDx talks that have resonated with global audiences, some of which have garnered over 1.2 million views.

What sets Nikos apart is his boundless energy, unwavering commitment to trainee engagement, and his ability to strike the perfect balance between humor and a straight-to-the-point approach. By fostering an inclusive and stimulating learning environment, Nikos empowers participants to step out of their comfort zones, embrace challenges, and unlock their true potential.